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RETAIL PRICE LIST
of
**The Coe, Converse
& Edwards Co.**

Nurserymen



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U. S. Department of Agriculture

**On Highway 12, at
Southern City Limits**

Fort Atkinson,

Wisconsin

TERMS

The Prices in this list are for goods delivered at the purchaser's nearest railroad station all charges prepaid, except by special agreement, and any such agreement must be duly entered on the order.

Cash on Delivery.

We Pack Carefully and agree to replace free any stock that fails to reach the customer in good, healthy condition if notified immediately on arrival of such stock. We further agree, should any tree or plant sold by us prove untrue to name, that we will replace same free of charge or return purchase price. It is mutually agreed between the purchaser and ourselves that we are not to be held liable for a greater sum than was originally paid for stock.

Freedom From Disease.—Our Nursery is inspected each year and we hold a certificate showing our stock to be free from injurious insect pests, a copy of which accompanies each shipment.

Parcel Post, C. O. D.

Many small orders can be sent direct in this way, if the purchaser so desires. Orders to be sent Parcel Post, C. O. D., must amount to at least \$2.00.

Retail Price List of The Coe, Converse & Edwards Co.

NURSEYMEN

Fort Atkinson, Wisconsin

STRAWBERRIES

"Do not sell Strawberry Plants for Fall Delivery."

Our Strawberry plants are all freshly dug at time of shipment. Varieties marked (Per) have perfect blossom and will fruit when planted alone. Those marked (Imp) have imperfect flowers and will not fruit when planted alone, but must have some of the perfect flowering sort planted with them—one-third to one-half is about the proportion.

Do not sell less than 25 plants of one variety.

Per 50	Per 100	Per 250	Per 1000
\$1.25	\$2.00	\$4.00	\$12.00

500 plants of one variety sold at 1000 rates.

Varieties

Blakemore (Per)	Fairfax (Per)
Catskill (Per)	Premier (Per)
Cresco (Per)	Senator Dunlap (Per)
Dr. Burrell (Per)	Warfield (Imp.)
Dorsett (Per)	

CRESCO (PER) Try this new variety. We are sure it will please you. Berry of good size, firm, of good quality, and produced in abundance. Plant hardy and vigorous. We think highly of this variety.

Fall Bearing

Per 50	Per 100	Per 250	Per 1000
\$2.00	\$3.25	\$6.00	\$20.00

Varieties

Gem (the best)	Mastodon	Progressive
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RASPBERRIES

Do not sell less than 6 plants of one variety. Black and Purple varieties we furnish strong 2-year plants.

Black and Purple Varieties

Per 12	Per 25	Per 100	Per 1000
\$2.00	\$3.25	\$12.00	\$70.00

RASPBERRIES (Continued)**Varieties**

Cumberland (Black) Columbian (Purple)
 Logan (Black)

Red or Sucker Varieties

Either 2 year or strong selected sucker plants.

Per 12	Per 25	Per 100	Per 1000
\$1.75	\$3.00	\$10.00	\$60.00
Chief	Latham	Newburgh	

Special Varieties

Per 12 \$2.25	Per 25 \$4.00	Per 50 \$7.00	Per 100 \$12.00
Indian Summer	Sodus	Taylor	

INDIAN SUMMER RASPBERRY. Recommended by the Experiment Station at Geneva, N. Y., as the best fall bearing raspberry yet introduced. Rather soft for market but fine for home use.

SODUS RASPBERRY. This is a new purple variety that is expected to take the place of Columbian. The bush is healthy, vigorous, productive and hardy. Fruit large and good quality.

TAYLOR RASPBERRY. Experts at the N. Y. Agricultural Experiment Station say Taylor is the most promising red raspberry on their grounds at the present time.

BLACKBERRIES

No order accepted for less than six plants of one variety.

Per 12, \$2.50	Per 25, \$4.00	Per 100, \$15.00
Eldorado	Snyder	Alfred
		Lucretia Dewberry

CURRANTS**2-yr. No. 1 Plants**

Each, 40c	Dozen, \$4.50	100, \$30.00
Cherry	White Grape	Wilder

Special Varieties

Each, \$50c	Dozen, \$5.00
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Varieties

Perfection	Red Lake
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We Do Not Grow or Handle Black Currants.

GOOSEBERRIES**2-yr. No. 1 Plants**

Each 50c	Dozen, \$5.00	100, \$35.00
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Varieties

Carrie	Downing	Josselyn
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Special Varieties

Each, \$1.00	Dozen, \$10.00
Columbus	Poorman

GRAPES**2-yr. No. 1 Plants**

Each, 40c	Dozen, \$4.00	100, \$25.00
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Varieties

Brighton (Red)	Delaware (Red)
Beta (Black)	Fredonia (Early Black)
Campbells Early (Black)	Moores Early (Black)
Concord (Black)	Niagara (White)
(\$20.00 per 100)	Worden (Black)

Special Varieties

Each, 50c	Dozen, \$5.00
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Lucile (Red)	Ontario (Early White)
Caco (Red)	Portland (Early White)

ASPARAGUS**No. 1 Plants**

We are growing but one variety, the Mary Washington.

Per 25, \$1.00	Per 100, \$3.00	Per 1000, \$15.00
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RHUBARB

Each, 35c	Per 12, \$3.50	Per 100, \$20.00
Victoria	Linnaeus	

TWO NEW RHUBARBS

Each, 60c	Dozen, \$6.00
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MCDONALD RHUBARB. Comes to us from Canada. Stalk is brightly colored, of large size and of excellent quality. Color when cooked is red and very attractive.

RUBY RHUBARB. A real red rhubarb. Stalks are not quite as large as McDonald. They are, however, good size and red clear through.

HORSE RADISH

Dozen, \$2.00	Per 100, \$10.00
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STANDARD APPLE TREES

Varieties marked * we consider the most desirable for planting in this latitude.

	Each	Per 12	Per 100
5 to 6 ft. -----	\$1.15	\$12.00	\$80.00
4 to 5 ft. -----	.95	10.00	65.00

Varieties

Delicious Red	*Liveland
*Duchess	*McIntosh

APPLE TREES (Continued)

*Forest Winter	*N. W. Greening
*Fameuse or Snow	Red Astrachan
*Florence (Crab)	*Sweet Russet (Crab)
Golden Russet	*Tolman Sweet
Grimes Golden	*Wealthy
*Hyslop (Crab)	*Whitney (Crab)
*Haralson	*Wolf River
Jonathon	*Yellow Transparent

Special Varieties

	Each	3 for	Per 12
5 to 6 ft. -----	\$1.50	\$4.25	\$16.00
4 to 5 ft. -----	1.25	3.50	14.00
Anoka	Macoun	*Salome	
*Beacon	Melba	Tetofsky	
*Cortland	Milton	*Windsor	
*Dolgo (Crab)	*Prairie Spy	Winesap	
Early McIntosh	(Minn. 1007)	Yellow Delicious	
Kendall	Red Duchess		

Promising New Varieties Not Described in Our Catalog

Beacon — A new variety from Minnesota. Same season as Duchess but of better quality and a better keeper. Color deep red, fine for early market.

Kendall — Of McIntosh parentage. Fruit solid, dark red, ripen same season as McIntosh and a better keeper.

Melba — Another McIntosh seedling. Color bright crimson over pale yellow. Ripens about with Yellow Transparent, good for early market.

Prairie Spy (Minnesota No. 1007)—A new variety of great promise. Of medium size, good quality, shaped like Wealthy. Color bright red over yellow ground, a good keeper.

Dolga Crab — We list this among our flowering crabs. It also deserves a place with the fruits, as it is not only ornamental but there is nothing better for jelly.

CHERRIES

	Each	Per 12	Per 100
4 to 5½ ft. -----	\$1.50	\$16.00	\$120.00
3 to 4 ft. -----	1.25	14.00	100.00

Varieties

Early Richmond	Wragg
Eng. Morello	Compass (Cherry Plum)
Montmorency	Zumbra (Cherry Plum)
Nanking Cherry, see Prunus Tomentosa.	

Each

Hansen's Bush Cherry (Improved Besseyi) 3-4 ft. \$1.00

Hansen's Bush Cherry (Improved Besseyi) 2-3 ft. .75

Sweet cherries are not hardy in Wisconsin. Can furnish nice trees at \$2.00 each.

HARDY PLUMS

A number of the following varieties are the product of the Minnesota Plant Breeding farm. These are putting plum growing in this section of the country on

HARDY PLUMS (Continued)

a new basis. Most varieties of plums are shy bearers when planted alone. To get the best results they must have some variety planted with them that is a good pollenizer. The ones marked (pollenizer) are good for this purpose. One of these for every three or four trees is about the right proportion.

5 to 6 ft. ----- Each, \$1.25 Per 12, \$14.00

Varieties

Elliott	Opata (Hansen)
Ember	Tonka
Golden Rod	Surprise (Pollenizer)
Hanska (Pollenizer)	Sapa (Hansen)
Kaga (Pollenizer)	Superior
Loring	Underwood
Monitor	Waneta

European Plums

5 to 6 ft. ----- Each, \$1.75 Per 12, \$18.00

Varieties

Bradshaw	Green Gage	Stanley
German Prune	Lombard	Yellow Egg

APRICOTS

Hansen's Hybrids, 4 to 5 ft. ----- \$2.00
Common Sorts, 4 to 5 ft. ----- 1.50

PEARS

5 to 6 ft. ----- Each, \$1.50 Per 12, \$16.00

Varieties

*Anjou	Clapps Favorite	*Kieffer
*Bartlett	Flemish Beauty	*Seckel
	Vermont Beauty	

Can furnish Dwarf Trees of varieties marked (*) at same price.

Special Varieties

5 to 6 ft. ----- Each, \$1.75 Per 12, \$18.00

Douglas	Mendel	Patten
Lincoln	Parker	

NUT TREES

The trees we offer have been transplanted one or more times.

Black Walnut	-----5-6 ft.	\$2.00
Black Walnut	-----6-8 ft.	2.50
Butternut	-----5-6 ft.	2.00
Butternut	-----6-8 ft.	2.50

SHADE AND ORNAMENTAL TREES

All Nursery Grown and No. 1

NOTE: To avoid any misunderstanding regarding the sizes and grades of trees, we make the following explanation: The 6 to 8 foot grade takes in trees that are 6 feet and over up to 8 feet, but does not include

SHADE AND ORNAMENTAL TREES (Continued)

the 8 foot trees. The 8 to 10 foot grade takes in those that are 8 feet and over and under 10 feet, but not the 10 foot, and so on through all grades. For example, should you wish a tree 10 feet high and 1½ inches in diameter (or caliper) you must order the 10 to 12 foot tree; 1½ to 2 inch, as the 8 to 10 foot grade does not include the 1½ inch or 10 foot trees. All shade trees have been one or more times transplanted.

Ash (Fraxinus)

	Each	Doz.	Per 100
Am. White or Green, 6 to 8 ft. --	1.50	15.00	
Am. White or Green, 8 to 10 ft. --	2.00	20.00	

Birch (Betula)

White, 5 to 6 ft. -----	1.75
White, 6 to 8 ft. -----	2.50
White, 8 to 10 ft. -----	3.00
Cut Leaf Weeping, 5 to 6 ft. ---	3.50
Cut Leaf Weeping, 6 to 8 ft. ---	4.50
Cut Leaf Weeping, 8 to 10 ft. ---	6.00

Catalpa

Speciosa, 6 to 8 ft. -----	1.75
Bungeii, 1 yr. head -----	4.00
Bungeii, 2 yr. head -----	5.00

Crab (Pyrus)

Bechtel's Double Flowering	
2-3 ft. -----	1.25
3-4 ft. -----	1.50
4-5 ft. -----	2.00
Dolgo	
4-5 ft. ----- <i>1.25</i>	1.25
5-6 ft. -----	1.50
Hopa, Red Flowering	
4-5 ft. -----	1.50
5-6 ft. -----	2.00

Elm (Ulmus)

For street planting, there is no tree that equals the Elm. It is a fairly rapid grower, hardy and healthy.

	Each	Doz.	Per 100
Am. White, 6 to 8 ft., 7/8 to 1" --	1.00	11.00	85.00
Am. White, 8-10 ft., 1 to 1¼" --	1.50	16.00	100.00
Am. White, 8-10 ft., 1¼ to 1½" --	1.75	18.00	
Am. White, 1½-1¾" -----	2.50	28.00	
Am. White, 1¾-2" -----	3.00	34.00	
Am. White, 2-2¼" -----	5.00	58.00	
Am. White, 2¼-2½" -----	6.00	70.00	
Am. White, 2½-2¾" -----	8.00		
Moline Elm, 6 to 8 ft. -----	1.65	18.00	
Moline Elm, 8 to 10 ft. -----	2.25	24.00	
Moline Elm, 1¼ to 1½" -----	2.75	30.00	
Moline Elm, 1½ to 2" -----	4.00	45.00	
Moline Elm, 2 to 2½" -----	5.00	55.00	
Vase Elm, 6 to 8 ft. -----	1.65	18.00	
Vase Elm, 8 to 10 ft. -----	2.25	24.00	
Vase Elm, 1¼ to 1½" -----	2.75	30.00	
Vase Elm, 1½ to 2" -----	4.00	45.00	
Vase Elm, 2 to 2½" -----	5.00	55.00	

Chinese Elm

	Each	Doz.	100
5-6' -----	\$1.25	\$14.00	
6-8' -----	1.75	19.00	
8-10' -----	2.50	27.00	
1¼-1½" -----	3.00	34.00	
1½-1¾" -----	4.00		
1¾-2" -----	5.00		

Ginko (Salisburia) Maidenhair Tree, 6-8 ft., \$5.00

Hackberry, 6 to 8 ft., each ----- \$2.25

Hackberry, 8 to 10 ft., each ----- 3.00

Horse Chestnut (Buckeye)

5 to 6 ft. -----	3.00
6 to 8 ft. -----	5.00

Locust (Gleditsia)

Honey Locust, 5 to 6 ft. -----	2.00
Honey Locust, 6 to 8 ft. -----	2.50
Black Locust, 6 to 8 ft. -----	1.50
Black Locust, 8 to 10 ft. -----	2.00

Linden (Tilia)

Am. Basswood, 6 to 8 ft. -----	1.50	16.00
Am. Basswood, 8 to 9 ft. -----	2.00	22.00
Am. Basswood, 9 to 10 ft. -----	3.50	
Am. Basswood, 2 to 2½" -----	5.00	

Maple (Acer)

	Each	Doz.	Per 100
Norway Maple, 6 to 8 ft. -----	2.00	22.00	
Norway Maple, 8 to 10 ft. -----	2.50	28.00	
Norway Maple, 1¼ to 1½" -----	2.75	30.00	
Norway Maple, 1½ to 1¾" -----	3.50	38.00	
Norway Maple, 1¾ to 2" -----	5.00	55.00	
Rubrum (Scarlet Maple), 6-8 ft. -----	3.50		
Rubrum (Scarlet Maple), 8-10 ft. -----	5.00		
Schweidler (Red Leaf), 6-8 ft. -----	3.00		
Schweidler (Red Leaf), 8-10 ft. -----	4.00		
Schweidler (Red Leaf), 1¼-1½" -----	5.00		
Schweidler (Red Leaf), 1½-1¾" -----	7.50		
Silver or Soft Maple, 6-8 ft. -----	1.25	14.00	100.00
Silver or Soft Maple, 8-10 ft. -----	1.50	16.00	
Silver or Soft Maple, 1¼-1½" -----	2.00	20.00	
Silver or Soft Maple, 1½-2" -----	3.00		
Silver or Soft Maple, 2-2½" -----	5.00		
Skinner's Cut Leaf, 6 to 8 ft. -----	2.00		
Skinner's Cut Leaf, 8 to 10 ft. -----	2.50		
Sugar or Hard, 6 to 8 ft. -----	2.00	22.00	
Sugar or Hard, 8 to 10 ft. -----	2.50	28.00	
Sugar or Hard, 1½ inch -----	3.50		
Sugar or Hard, 2 inch -----	5.00		
Sugar or Hard, 2½ inch -----	7.50		

Mountain Ash (Sorbus)

American Mt. Ash, 5 to 6 ft. -----	2.00
American Mt. Ash, 6 to 8 ft. -----	2.50

MOUNTAIN ASH (Continued)

	Each	Doz.	Per 100
European Mt. Ash, 5 to 6 ft. ----	2.00		
European Mt. Ash, 6 to 8 ft. ----	2.50		
European Mt. Ash, 8 to 9 ft. ----	3.50		

Mulberry (Morus)

Russian Mulberry, 5 to 6 ft. ----	1.00	11.00	
Russian Mulberry, 6 to 8 ft. ----	1.50	16.00	
Weeping Mulberry, 5 to 6 ft. stems			
2 yr. heads -----	4.00		

Oak (Quercus)

Burr Oak, 6 to 8 ft. -----	5.00		
Pin oak, 6 to 8 ft. -----	3.00		
Red Oak, 6 to 8 ft. -----	3.00		
White Oak, 6 to 8 ft. -----	5.00		

Poplar (Populus)

Bolleana, 6 to 8 ft. -----	2.00	22.00	
Bolleana, 8 to 10 ft. -----	2.75	30.00	
Carolina, 6 to 8 ft. -----	1.00	11.00	85.00
Carolina, 8 to 10 ft. -----	1.25	14.00	100.00
Carolina, 1¼ to 1½ in. -----	1.50	16.00	
Carolina, 1½ to 2 in. -----	2.00	22.00	
Lombard, 5 to 6 ft. -----	1.00	11.00	
Lombard, 6 to 8 ft. -----	1.25	14.00	
Lombard, 8 to 10 ft. -----	1.50	16.00	
Lombard, 1½ to 1¾ in. -----	2.25	25.00	
Lombard, 1¾ to 2 in. -----	2.75	30.00	
Silver, 6 to 8 ft. -----	2.00		
Silver, 8 to 10 ft. -----	3.00		

Salisburia (See Ginko)**Sycamore (Platanus)**

American, 6 to 8 ft. -----	3.00		
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Thorn (Crataegus)

Coccinea, 3 to 4 ft. -----	2.25		
Crus-Galli, 3 to 4 ft. -----	2.50		
Pauls Dbl. Scarlet, 3 to 4 ft. ----	2.75		

Tree of Heaven (Alianthus)

Glandulosa, 5 to 6 ft. -----	2.00		
Glandulosa, 6 to 8 ft. -----	3.00		

Willow (Salix)

	Each	Doz.	
Golden, 6 to 8 ft. -----	1.00	11.00	
Golden, 8 to 10 ft. -----	1.50	16.00	
Laurel Leaf, 6 to 8 ft. -----	1.50	16.00	
Laurel Leaf, 8 to 10 ft. -----	2.00	22.00	
Niobe Golden Weeping, 6 to 8 ft. --	2.00	22.00	
Niobe Golden Weeping, 8 to 10 ft. --	2.50	28.00	
Wisconsin Weeping, 6 to 8 ft. ----	2.00	22.00	
Wisconsin Weeping, 8 to 10 ft. ----	2.50	28.00	
Pussy Willow 4 to 5 ft. -----	1.25		

EVERGREENS

All our Evergreens are nursery grown and have been transplanted one or more times.

Many planters do not use the care necessary for success in handling Evergreens and for this reason we do not make a Free Replacement on Evergreen Losses. Replacements will be made at One-half Our Regular Retail Price.

Arbor Vitae (Thuya)

Dug WITHOUT a Ball of Dirt.

	Each	Doz.	Per 100
American, 10 to 12 in. -----	.35	3.50	28.00
American, 12 to 18 in. -----	.50	5.00	37.50
American, 18 to 24 in. -----	.75	7.50	
American, 2 to 3 ft. -----	1.25	12.50	

Pine (Pinus)

Dug WITHOUT a Ball of Dirt.

Austrian Pine, 18 to 24 in. -----	1.50	16.00	
Scotch Pine, 18 to 24 in. -----	1.00	11.00	
Scotch Pine, 2 to 3 ft. -----	1.25	14.00	

Spruce (Picea)

Dug WITHOUT a Ball of Dirt

Black Hills, 12 to 18 in. -----	.75	8.00	
Black Hills, 18 to 24 in. -----	1.25	14.00	
Norway, 12 to 18 in. -----	.50	5.00	40.00
Norway, 18 to 24 in. -----	.75	8.00	65.00
Norway, 2 to 2½ ft. -----	1.00	11.00	

The following list of Evergreens are Selected Specimens and will be dug and delivered with a ball of dirt, and orders should be marked BB. Trees handled in this way and properly cared for are very sure to succeed.

Arbor Vitae	Each	Doz.	Per 100
American, 2 to 3 ft. -----	3.00		
American, 3 to 4 ft. -----	4.25		
American, 4 to 5 ft. -----	5.00		
Globe, 15 to 18 in. -----	3.00		
Globe, 18 to 24 in. -----	4.00		
Pyramid, 2 to 2½ ft. -----	3.00		
Pyramid, 2½ to 3 ft. -----	4.00		
Pyramid, 3 to 4 ft. -----	5.00		
Siberian, 18 to 24 in. -----	3.00		

EVERGREENS (Continued)

	Each	Doz.	Per 100
Fir			
Balsam, 2 to 3 ft. -----	4.00		
Balsam, 3 to 4 ft. -----	5.00		
Concolor, 2 to 3 ft. -----	6.00		
Concolor, 3 to 4 ft. -----	8.00		
Douglas, 2 to 3 ft. -----	4.00		
Douglas, 3 to 4 ft. -----	6.00		

Juniper

Andorra, 18 to 24 in. -----	4.00
Andorra, 2 to 2½ ft. -----	5.50
Armstrong, 18 to 24 in. -----	5.00
Cannarti, 2 to 3 ft. -----	6.00
Cannarti, 3 to 4 ft. -----	7.50
Chinensis Pyramidalis, 2 to 3 ft.---	5.00
Chinensis Pyramidalis, 3 to 3½ ft.---	7.00
Communis Aurea, 18 to 24 in. ----	6.00
Dundee, 2 to 3 ft. -----	5.00
Dundee, 3 to 4 ft. -----	7.00
Elegantissima, 2 to 2½ ft. -----	5.00
Elegantissima, 2½ to 3 ft. -----	6.00
Excelsa Stricta, 18 to 24 in. -----	4.00
Excelsa Stricta, 2 to 2½ ft. -----	5.00
Glauca, 2 to 3 ft. -----	5.00
Glauca, 3 to 4 ft. -----	7.00
Meyerii, 18 to 24 in. -----	4.00
Meyerii, 2 to 2½ ft. -----	5.00
Pfitzeriana, 18 to 24 in. spread --	4.00
Pfitzeriana, 2 to 2½ ft. spread --	6.00
Pfitzeriana, 2½ to 3 ft. spread --	7.50
Pfitzeriana Golden, 18 to 24 in. --	5.00
Savin, 15 to 18 in. spread -----	3.00
Savin, 18 to 24 in. spread -----	4.00
Savin, 2 to 3 ft. -----	5.00
Sargentii, 2 to 2½ ft. -----	6.00
Tamariscifolia, 18 to 24 in. -----	5.00
Tamariscifolia, 2 to 2½ ft. -----	7.00
Virginiana (Red Cedar), 2 to 3 ft.---	4.00
Virginiana (Red Cedar), 3 to 4 ft.---	5.00
Virginiana (Red Cedar), 4 to 5 ft.---	6.00

Pine (Pinus)

Austrian, 2 to 3 ft. -----	4.00
Austrian, 3 to 4 ft. -----	6.00
Mugho (Dwarf) 12 to 15 in. -----	3.00
Mugho (Dwarf) 15 to 18 in. -----	3.50
Mugho (Dwarf) 18 to 24 in. -----	5.00
Mugho (Dwarf) 2 to 2½ ft. -----	6.00
Scotch, 2 to 3 ft. -----	3.50
Scotch, 3 to 4 ft. -----	4.50
Scotch, 4 to 5 ft. -----	6.00

Spruce (Picea)

Black Hills, 2 to 2½ ft. -----	3.00
Black Hills, 2½ to 3 ft. -----	4.00
Black Hills, 3 to 4 ft. -----	5.00

EVERGREENS (Continued)

	Each	Doz. Per 100
Black Hills, 4 to 5 ft. -----	7.00	
Colo. Selected Blue, 2 to 2½ ft.---	7.50	
Colo. Selected Blue, 2½ to 3 ft.---	9.00	
Colo. Selected Blue, 3 to 4 ft.-----	12.00	
Colo. Selected Blue, 4 to 5 ft.-----	15.00	
Colorado Green, 2 to 3 ft. -----	2.50	
Colorado Green, 3 to 4 ft. -----	3.50	
Koster Blue, 18 to 24 in. -----	8.00	
Koster Blue, 2 to 2½ ft. -----	10.00	
Norway, 2 to 3 ft. -----	2.75	
Norway, 3 to 4 ft. -----	3.75	

Yew (Taxus)

Cuspidata Upright, 18 to 24 in. --	4.00
Cuspidata Upright, 2 to 2½ ft. --	6.00
Cuspidata Upright, 2½ to 3 ft. --	9.00
Cuspidata Spreading, 18 to 24 in.	6.00
Cuspidata Spreading, 2 to 2½ ft.	9.00
Cuspidata Intermedia, 18-24 in.---	6.00

Hemlock (Tsuga)

Canadian, 2 to 3 ft. -----	7.00
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FLOWERING AND ORNAMENTAL SHRUBS

Prices given are for shrubs of the proper size for transplanting. Varieties vary in size and habit of growth. Some at 2 feet are as fully developed as others at 3 and 4 feet. Where extra heavy plants are wanted, add 25c to the price of each.

Acer (Sib. Maple)

	Each	Doz. Per 100
Ginnale, (Sib. Maple) 2 to 3 ft. --	1.00	11.00
Ginnale, (Sib. Maple) 3 to 4 ft. --	1.50	16.00
ACACIA (Moss Locust) 2 to 3 ft.	1.00	11.00

Almond

Dbl. Pink, 2 to 3 ft. -----	1.00	11.00
Dbl. White, 2 to 3 ft. -----	1.00	11.00

Althea (See Rose of Sharon)

AMALANCHIER (Juneberry) 2-3'	1.00	11.00
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Aralia

Pentaphylla, 2 to 3 ft. -----	.90	11.00
Spinosa, 3 to 4 ft. -----	1.50	16.00

Aronia

Arbutifolia, 2 to 3 ft. -----	1.00	11.00
Melanocarpa, 2 to 3 ft. -----	1.00	11.00

Barberry

Box, 12 to 15 in. -----	.50	5.50
Barberry (Japanese) Red, 12-15"	.40	4.00
Barberry (Japanese) Red, 15-18"	.60	6.50

FLOWERING AND ORNAMENTAL SHRUBS (Continued)

	Each	Doz.	Per 100
Barberry (Japanese) Red, 18-24"	.75	8.00	
Thunbergii, 12 to 15 in. -----	.25	2.50	18.00
Thunbergii, 15 to 18 in. -----	.35	3.50	25.00
Thunbergii, 18 to 24 in. -----	.50	5.00	35.00
Thunbergii, 2 ft. -----	.75	7.50	60.00

THE NEW PATENTED BARBERRY

Truehedge Columnberry

Where a close, narrow hedge is wanted, this variety will be found very useful. Is hardy and very attractive. Also good as single specimens.

	Each	Dozen	100
12 to 15 in. -----	\$.45	\$4.75	\$35.00
15 to 18 in. -----	.65	7.50	60.00
18 to 24 in. -----	.85	9.00	

Beauty Bush (Kolkwitzia Amabilis)

Beauty Bush, 18 to 24 in. -----	1.00
Beauty Bush, 2 to 3 ft. -----	1.25

Buckthorn (Common)

Buckthorn (Common) 12-18" Trans.	3.00	20.00
Buckthorn (Common) 18-24" Trans.	3.50	25.00
Buckthorn (Common) 2 to 3 ft.---	.50	5.00
	40.00	

CALYCANTHUS FLORIDA,

18 to 24 in. -----	1.25
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CARAGANA ARBOR., 18-24 in.	.35	3.50
Caragana Arbor., 2 to 3 ft. -----	.50	5.00

Chokeberry (See Aronia)

Clethra Alnifolia, 18-24 in. -----	1.25
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Cotoneaster

Acutifolia, 12 to 18 in. -----	.40	4.00	30.00
Acutifolia, 18 to 24 in. -----	.60	6.00	40.00
Acutifolia, 2 to 3 ft. -----	.75	7.50	

Cornus (Dogwood)

Elegantissima, 2 to 3 ft. -----	1.25	14.00
Lutea, 2 to 3 ft. (Yellow Bark) -	.75	7.50
Mascula, 2 to 3 ft. -----	1.00	11.00
Paniculata, 2 to 3 ft. -----	1.00	11.00
Siberica, 2 to 3 ft. -----	.75	7.50
Spaethii, 2 to 3 ft. -----	1.25	14.00
Stolonifera, 2 to 3 ft. -----	.75	7.50

Corylus (See Hazelnut)

CURRENT ALPINE, 12 to 18 in.	.50	5.50
CURRENT ALPINE, 18 to 24 in.	.75	7.50

FLOWERING AND ORNAMENTAL SHRUBS (Continued)

	Each	Doz.	Per 100
Cydonia (See Quince)			
Deutzia			
Gracilis, 18 to 24 in. -----	1.00	11.00	
Pride of Rochester, 2 to 3 ft. ----	1.00	11.00	
Diervilla (See Weigela)			
Eleagnus (Oleaster)			
Angustifolia, Russian Olive, 2 to 3 ft. -----	.75	7.50	
Angustifolia, Russian Olive, 3 to 4 ft. -----	1.00	11.00	
Elder (Sambucus)			
Common, 2 to 3 ft. -----	.75	7.50	
Cut Leaf, 2 to 3 ft. -----	.75	7.50	
Golden, 2 to 3 ft. -----	.75	7.50	
Golden, 3 to 4 ft. -----	1.00	11.00	
Red Berried, 2 to 3 ft. -----	1.00	10.00	
Euonymus (Strawberry Tree)			
Am. Burning Bush, 2 to 3 ft. ----	1.50	16.00	
Alatus, 18 to 24 in. -----	1.00	11.00	
Alatus, 2 to 3 ft. -----	1.25	14.00	
Forsythia (Golden Bell)			
Intermedia, 2 to 3 ft. -----	.75	7.50	
Suspensa, 2 to 3 ft. -----	1.00	11.00	
Fringe (Smoke Tree)			
Fringe (Purple) 18 to 24 in. ----	1.00		
Fringe (Purple) 2 to 3 ft. -----	1.50		
Hamamelis (Witch Hazel), 2-3 ft.	1.00	11.00	
Hazelnut			
Hazelnut (Common) 2-3 ft. ----	1.00		
High Bush Cranberry			
High Bush Cranberry, 2-3 ft. ----	1.00	10.00	
High Bush Cranberry, 3-4 ft. ----	1.25	14.00	
High Bush Cranberry, American 2-3 ft. -----	1.00	10.00	
Honeysuckle (Bush Lonicera)			
Bella Albida, (White) 2-3 ft. ----	.75	7.50	50.00
Bella Albida, (White) XX -----	1.00	11.00	65.00
Grandiflora, 2-3 ft. -----	.75	7.50	50.00
Grandiflora, XX -----	1.00	11.00	65.00
Morrowi, 18-24 in. -----	.75	7.50	50.00
Morrowi, 2-3 ft. -----	1.00	11.00	65.00
Pink Tatarian, 2 to 3 ft. -----	.75	7.50	50.00
Pink Tatarian, XX -----	1.00	11.00	65.00

FLOWERING AND ORNAMENTAL SHRUBS (Continued)

	Each	Doz.	Per 100
Hydrangea			
Arborescens, Grandiflora, 18 in. -	.75	7.50	
Arborescens Grandiflora, XX -----	1.00	10.00	
Paniculata Grandiflora, 2-3 ft. --	1.00	10.00	
Paniculata Grandiflora, XX -----	1.25	14.00	
Paniculata Grandiflora, Tree Form -----	2.50		

Ligustrum (See Privet)

Lilac (See Syringa)

Lonicera (See Honeysuckle)

Moss Locust (See Acacia)

Philadelphus (Commonly known as Syringa)

Boquet Blanc, 2 to 3 ft. -----	.90	9.00	
Coronarius, 2-3 ft. -----	.75	7.50	50.00
Grandiflora, 2-3 ft. -----	.75	7.50	50.00
Lemoine, 2-3 ft. -----	.75	7.50	
Virginal, 2 to 3 ft. -----	1.00	11.00	
Virginal, 3 to 4 ft. -----	1.25	14.00	

Potentilla Fruticosa, 18 to 24 in. 1.00 11.00

Privet (Ligustrum)

Amoor River North 12-18 in., 2 Canes -----	.20	2.00	15.00
Amoor River North 12-18 in., 3 Canes -----	.25	2.50	18.00
Amoor River North 18-24 in., 2 Canes -----	.25	2.50	18.00
Amoor River North 18-24 in., 3 Canes -----	.30	3.00	22.00
Amoor River North 2-3 ft., 4 Canes -----	.40	4.00	30.00
Regals, 18-24 in. -----	.50	5.00	38.00

Prunus (Ornamental Plums)

Minnesota Red Leaf, 2 to 3 ft. --	1.00	11.00	
Minnesota Red Leaf, 3 to 4 ft. --	1.25	14.00	
Newport (Red Leaf) 2-3 ft. ----	1.00		
Newport (Red Leaf) 3-4 ft. ----	1.25		
Triloba, 2-3 ft. -----	1.00		
Triloba, 3-4 ft. -----	1.50		

PRUNUS TRILOBA

This is more desirable than the Flowering Almond. It blooms at the same season. The flower is similar in appearance. It is a stronger grower and hardier.

FLOWERING AND ORNAMENTAL SHRUBS

Prunus (Continued)	Each	Doz.	Per 100
Tomentosa-Nanking Cherry, 2-3 ft. -----	.75	7.50	
Tomentosa-Nanking Cherry, 3-4 ft. -----	1.00	11.00	

The *Prunus Tomentosa* is a new, hardy fruit bearing shrub from northern China. Fruit size and color of a small cherry, ripens in July and August. Fine for preserves, also for eating out of hand. Birds are specially fond of it. Should be planted in clumps on account of pollenization.

Pyrus (See Almond)**Quince**

Japan Quince, 18-24 in. -----	1.25	14.00	
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Ribes (See Alpine Currant)

Rose of Sharon, 2 to 3 ft. -----	1.00		
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Rhus (See Sumac)**Russian Olive (See Eleagnus)****Sambucus (See Elder)****Smoke Tree (See Fringe)****Snowball**

Snowball Common, 2-3 ft. -----	1.00	11.00	
Snowball Common, 3-4 ft. -----	1.50	16.00	

Snowberry (Symphoricarpos)

Red, 2-3 ft. -----	.75	7.50	50.00
White, 2-3 ft. -----	.75	7.50	50.00

Spirea

Anthony Waterer, 12-18 in. -----	.75	8.00	65.00
Anthony Waterer, 18-24 in. -----	1.00	11.00	85.00
Arguta, 2-3 ft. -----	1.00	11.00	
Billardi, 2-3 ft. -----	1.00	11.00	
Collosa Alba, 15-18 in. -----	1.00	11.00	
Frobelli, 12-18 in. -----	.75	8.00	55.00
Frobelli, 18-24 in. -----	1.00	11.00	85.00
Korean, 2 to 3 ft. -----	1.00	11.00	
Korean, 3 to 4 ft. -----	1.25	14.00	
Latifolia (Bethlehemensis) 2-3 ft. -----	1.00	11.00	
Opulifolia, 2-3 ft. -----	.75	7.50	50.00
Opulifolia Aurea, 2-3 ft. -----	.75	7.50	50.00
Prunifolia, 2-3 ft. -----	1.00	11.00	
Sorbifolia, 2-3 ft. -----	1.00	11.00	
Thunbergii, 18-24 in. -----	1.00	11.00	
Van Houttei, 2-3 ft. -----	.75	8.00	50.00
Van Houttei, 3-4 ft. -----	1.00	11.00	65.00
Van Houttei, XXX -----	1.50	16.00	

FLOWERING AND ORNAMENTAL SHRUBS (Continued)

The Van Houttei, while one of the oldest, is yet one of the most popular shrubs in the list. Is good for borders, hedges and single specimens.

Sumac (Rhus)

	Each	Doz.	Per 100
Common, 2-3 ft. -----	.75	7.50	
Cut Leaf, 2-3 ft. -----	1.00	11.00	
Staghorn, Typhina, 2-3 ft. -----	.75	7.50	

Syringa (Commonly known as Lilacs)

Common Purple, 2-3 ft. -----	.75	7.50	
Common Purple, 3-4 ft. -----	1.00	10.00	
Common White, 2-3 ft. -----	1.00	10.00	
Common White, 3-4 ft. -----	1.25	14.00	
Japonica, 2-3 ft. -----	1.50	16.00	
Japonica, 3-4 ft. -----	2.00		
Rothomagensis (Better than Per- sian) 2-3 ft. -----	1.00	10.00	
Rothomagensis (Better than Per- sian) 3-4 ft. -----	1.25	14.00	

Syringa, Named Varieties	Each	Per 12
2 to 3 ft. -----	\$1.35	\$15.00
3 to 4 ft. -----	1.75	18.00

Alphonse Laval (Dbl.)	Michael Buchner (Dbl.)
Bell de Nancy (Dbl.)	Marie Le Graye (S.)
Chas. Joly (Dbl.)	Mme. LeMoine (Dbl.)
Chas. X (S.)	Mme. Casimer Perier (Dbl.)
Congo (S.)	Pres. Grevey (Dbl.)
Hugo Koster (S.)	Villosa
Ludwig Spaeth	

Tamarix

Kashgar, 2 to 3 ft. -----	.75	8.00
Kashgar, 3 to 4 ft. -----	1.00	11.00

Viburnum

	Each	Doz.	Per 100
Carlesii, 18 to 24 in. -----	2.00		
Dentatum, 2-3 ft. -----	1.00	11.00	75.00
Lantana, 2-3 ft. -----	1.00	11.00	75.00
Lentago -----	1.00	10.00	
Opulus (See High Bush Cranberry)			
Opulus Sterilus (See Snowball)			
Tomentosa, 2 to 3 ft. -----	1.50		
Plicatum, 2 to 3 ft. -----	1.50		

Weigela (Diervilla)

Eva Rathke, 2-3 ft. -----	1.00	11.00
Rosea, 2-3 ft. -----	1.00	11.00
Variegated Leaf, 2-3 ft. -----	1.00	

Witch Hazel (Hamamelis)

Virginica -----	1.00	11.00
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CLIMBING VINES**(Good Strong Plants)**

Ampelopsis (Ivy)	Each	Doz.	Per 100
Quinquefolia, Am. Ivy, 2 yr. ----	.75	8.00	
Engelmanii, 2 yr. -----	.75	7.50	
Engelmanii, 3 yr. -----	1.00	10.00	
Veitchi (Boston Ivy) -----	1.00	11.00	
Veitchi XX (Boston Ivy) -----	1.25	13.00	
Aristolochia Siphon, Dutchman's			
Pipe -----	2.00		
Bittersweet			
Celastrus Scandens -----	.75	7.50	
Clematis 2 yr. No. 1			
Jackmanii, Purple -----	1.50		
Henryii, White -----	1.50		
Mad. Ed. Andre, Red -----	1.50		
Coccinea, Red -----	1.00		
Paniculata, White -----	1.00		
Paniculata, White, XX -----	1.25		
Virginiana, White -----	1.00		
Lonicera (Honeysuckle Vine)			
Goldflame -----	1.25	15.00	
Halls Japan -----	1.00	10.00	
Scarlet Trumpet -----	.75	7.50	
Matrimony Vine -----	.75	7.50	
Myrtle (Vinca Minor) -----	.25	2.50	
Trumpet Flower			
Tecoma Radicans -----	1.00	11.00	
Wisteria			
(Purple) -----	1.00	11.00	
(Purple) XX -----	1.50	15.00	
Silver Lace Vine (Polygonum) --	1.25		

ROSES**Strong Field Grown Plants**

Our roses are all grown out of doors and are strong 2 year bushes.

Hybrid Perpetual

\$1.00 each	3 for \$2.70	\$10.00 doz.
American Beauty	Paul Neyron	
Frau Karl Druschki	Persian Yellow	
Gruss an Teplitz	Prince Cam. de Rohan	
Gen. Jacqueminot	Soliel de Or	
J. B. Clark	Ulrich Brunner	
Magna Charta	Harrison Yellow	
M. P. Wilder		

Climbing Roses

75c each	3 for \$2.00	\$8.00 doz.
Crimson Rambler	Excelsa	
Dorothy Perkins (Pink)	Setigera	
Dorothy Perkins (White)		

Climbing Roses

\$1.00 each 3 for \$2.70 \$10.00 doz.

Climbing American Beauty	Paul's Scarlet
Dr. W. Van Fleet	Primrose Yellow
Flower of Fairfield	Tausendschoen
Mary Wallace	Wichuriana

Rugosas and Hybrid Rugosas

75c each 3 for \$2.00 \$8.00 doz.

Hansa	Rugosa Rubra
Sir Thos. Lipton	Rugosa Alba

Hybrid Rugosa

\$1.00 each 3 for \$2.70 \$10.00 doz.

Agnes	Conrad F. Meyer
Amelia Gravereaux	F. J. Grootendorst
Belle Poitevine	Pink Grootendorst
Blanch de Coubert	Sarah Van Fleet

Baby Rambler Roses—Dwarf Polyantha

\$1.00 each 3 for \$2.70 \$10.00 doz.

Baby Rambler (Red)	Baby Rambler (White)
Baby Rambler (Pink)	Baby Rambler (Yellow)

Miscellaneous Roses

\$1.00 each 3 for \$2.70 \$10.00 doz.

Hugonis	Rubrifolia
Sweet Brier	Dr. E. M. Mills

HYBRID TEA ROSES

The Hybrid Tea Roses are not considered hardy in this latitude west of the Great Lakes. They are wonderful bloomers. In favorable locations and if given special care will often live through the winter.

Purchasers must take their own risk as to winter killing. We give no guarantee against that.

\$1.25 each 3 for \$3.60 \$14.00 doz.

Cuba	Mme. Butterfly
Crusader	Mme. Caroline Testout
Dame Edith Helen	Mrs. Aaron Ward
Etoile de Holland	Radiance (Red)
Golden Dawn	Radiance (Pink)
K. A. Victoria	Souv Claudius Pernet
Mrs. E. P. Thom	Talisman

PERENNIALS**Strong Field Grown Plants**

35c each 3 for 90c \$3.25 doz. \$25.00 per 100.

Achillea (Boule de Neige)	Anthemis
Achillea (The Pearl)	Aquilegia
Achillea (Roseum)	Aster (Hardy)
Anchusa	Asclepias

PERENNIALS (Continued)

Boltonia	Lily of the Valley (clumps)
Campanula (Bellflower)	Liatris
Coreopsis	Linum Perenne
Delphinium Belladonna	Monarda
Delphinium Bellamosum	Physostegia
Delphinium Eng. Hybrids	Platycodon
Dianthus (Hardy Pink)	Rudbeckia-Golden Glow
Daisy Shasta	Rudbeckia Purpurea
Daisy Elder	Salvia
Gaillardia	Saponaria
Gypsophila Paniculata	Scabiosa Caucasica
Gypsophila Repens	Sedum—4 varieties
Hardy Garden Pinks	Sweet William
Hemerocallis (Yel. day lily)	Veronica Incana
Helianthus	Veronica Spicata

Perennials That Are Priced At

50c each are 3 for -----	\$1.25 — 12 for -----	\$4.25
75c each are 3 for -----	2.00 — 12 for -----	6.00

	Each
Aconite -----	\$.75
Astilbe -----	.50
Bleeding Heart (Exima) -----	.75
Bleeding Heart (Common) -----	.75
Chrysanthemum Korean -----	.75
Chrysanthemum Pink Cushion -----	.75
Funkia Day Lily (White) -----	.75
Funkia Coerulea -----	.75
Funkia Blue, Variegated leaf -----	.75
Gypsophila Bristol Fairy -----	.75
Heuchera -----	.75
Lobelia Cardinalis -----	.50
Mallow, Red, White, Pink -----	.50
Oenothera -----	.50
Poppy, Oriental -----	.50
Poppy, Beauty of Livermore -----	.75
Poppy, May Sadler -----	1.00
Poppy, Mrs. Perry White -----	1.00
Poppy, Lula Neeley -----	1.00
Pyrethrum Hybridum (Painted Daisy) -----	.50
Pyrethrum Ulignosum -----	.50
Plumbago -----	.50
Ranunculus -----	.50
Statice -----	.75
Trollius -----	.50
Yucca -----	.50

IRIS

25c each	3 for 60c	\$2.00 doz.	\$15.00 per 100
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Is known under various names, (Fleur de Lis) (German Iris) (Liberty Iris) (Lilies). This is a very free bloomer, thrives in all soils and comes into bloom about Decoration Day and lasts for some time. The following are all distinct and choice varieties.

IRIS (Continued)

Ambassaduer, Lavender and Bronze
 Autumn King Blue, Blooms Spring and Fall
 Celeste, Light Blue
 Caprice, Rose Red
 Her Majesty, Pink
 Lent A. Williamson, Lavender and Violet
 Mad. Chereau, White edged Blue
 Parasensis, Dark Blue
 Prairie Gold, Rich Yellow
 Pumila, Low, Dark Blue, Early
 Queen Caterena, Pink Lavender, fragrant
 Rhein Nixe, White and Violet Blue
 Sherwin Wright, Golden Yellow
 Silver King, nearly white
 Walhalla, early, Blue

Iris—Special Varieties

40c each	3 for \$1.00	\$3.00 doz.
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Dauntless, Red and Brown
 Don Juan, Bronze and Red
 Dr. Chas. H. Mayo, Pink
 Golden Light, Golden Orange
 Gudrun, White
 Labor, Red
 Rameses, Pink and Rose blend
 Winnishiek, Fine Dark Blue

JAPAN IRIS

	Each	Doz.	Per 100
Prices -----	.75	7.50	50.00

Blooms later in the season than the other Iris.
 Thrives best in a moist location. Assorted colors.

SIBERIAN IRIS

Prices -----	.50	5.00
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Purple, White.

PHLOX**(Strong Field Grown Plants)**

40c each	3 for \$1.00	\$4.00 doz.	\$30.00 per 100
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Varieties

Africa (Red)
 B. Compte (Dark Red)
 Beacon, (Cherry Red)
 Champs Elysee (Purple)
 Comus (Cherry Red)
 Dr. Charles Mayo (white, red center)
 Eclairer (Magenta)
 Enchantress (Fine Pink)
 Firebrand (Vermillion)
 Miss Lingard
 Mrs. Jenkins (White)
 Pantheon (Pink)

PHLOX (Continued)

Prof. Virchow (Scarlet)
 Richard Wallace (White, Pink Eye)
 Ryndstrom (Pink)
 Reinlander (Salmon)
 Thor (Salmon)
 Von Hochberg

SUBLATA PHLOX

This low growing or creeping Phlox blooms very early and is fine for borders or mass planting. Comes in three colors.

35c each	3 for 90c	\$3.00 doz.
Pink	White	Lavender

PEONIES**Strong 3 to 5 Eye Plants**

	Each	Doz.
Baroness Schroeder (Late White) -----	1.25	14.00
Couronne de Or (Midseason White) -----	1.00	10.00
Edulis Superba (Early Pink) -----	1.00	10.00
Eugenie Verdier (Midseason Pink) -----	1.25	14.00
Festiva Maxima (Early White) -----	1.00	10.00
Felix Crousse (Good Red) -----	1.00	10.00
Karl Rosenfield (Red, Midseason) -----	1.25	14.00
L' Eclatante (Deep Red) -----	1.00	10.00
Mary Brand (Fine Red) -----	1.50	16.00
Mons. Jules Elie (Large Pink) -----	1.25	14.00
Officinalis Rubra (Earliest Red) -----	1.50	16.00
Philomele (Called Tricolor) -----	1.50	
Pres. Taft (Rheine Hortense) Large Pink	1.50	
Primevere (Nearest to Yellow) -----	1.50	
Richard Carvel (Early Dark Red) -----	1.50	
Sarah Bernhardt (Large Late Pink) -----	1.75	
Therese (Pink, Early Midseason) -----	1.50	
Walter Faxon (Coral Pink) -----	1.75	
Pink, White, Red, not named -----	.75	

HARDY LILIES

Prices, 50c each

\$5.00 per doz.

Regal	Canadense
Tigrinum single	Candidum
Tigrinum double	Superbum
Umbelatum	

Candidum must be planted in the Fall.

HEDGES AND SCREENS

The following are suitable for hedges and screens.

With the exception of Barberry and Privet the plants listed here are lighter grade than found on other pages

in this list. All plants are well grown and first class for their size. Not less than 12 of a size sold.

	per doz.	per 100
Barberry Thunbergi, 12-15 in. -----	2.50	18.00
Barberry Thunbergi, 15-18 in. -----	3.50	25.00
Barberry Thunbergi, 18-24 in. -----	5.00	35.00
Buckthorn common seedling, 12-18 in. ---	1.50	10.00
Buckthorn common seedling, 18-24 in. ---	2.00	15.00
Buckthorn common seedling, 2-3 ft. -----	3.50	25.00
Caragana Arborescens, 12-18 in. -----	1.50	10.00
Caragana Arborescens, 18-24 in. -----	2.00	15.00
Chinese Elm seedling, 18-24 in. -----	1.00	6.00
Chinese Elm seedling, 2-3 ft. -----	1.50	10.00
Chinese Elm, 3-4 ft. -----	2.00	16.00
Currant Alpine, 12-18 in. -----	5.50	50.00
Honeysuckle Pink Tat., 18-24 in. -----	4.50	35.00
Honeysuckle White, 18-24 in. -----	4.50	35.00
Privet Amoor N., 12-18 in. -----	2.00	15.00
Privet Amoor N., 18-24 in. -----	2.50	18.00
Russian Mulberry, 18-24 in. -----	1.50	12.00
Russian Mulberry, 2-3 ft. -----	3.00	22.00
Russian Olive, 18-24 in. -----	4.00	30.00
Rosa Rugosa Rubra, 18-24 in. -----	7.00	50.00
Spirea Froebelli, 12-18 in. -----	4.25	30.00
Spirea Van Houttei, 18-24 in. -----	3.50	25.00
Spirea Van Houttei, 2-3 ft. -----	4.50	30.00

BULBS AND TUBERS

All of the following must be dug in the fall before the ground freezes and be stored in a frost proof place.

DAHLIAS (Common Sorts)

SHOW		35c each	\$3.75 Doz.
Pink	Red	White	Yellow
DECORATIVE		50c each	\$5.00 Doz.
Pink	Red	White	Yellow
CACTUS		50c each	\$5.00 Doz.
Pink	Red	White	Yellow

GLADIOLUS

No Order Accepted for Less than 3 of One Variety

3 for 45c \$1.35 doz. \$2.25 per 25

Crimson	Purple
Dark Pink	Red
Light Pink	White

Mixed, No Color Specified

Per doz., \$1.00

Per 25, \$1.50

Some General Information for Agents and Customers

FOR HEDGES, SCREENS AND SHELTER BELTS

For Ornamental Hedges, *Spirea Van Houttei*, *Spirea Froebelli*, *Hydrangea Paniculata Grandiflora*, *Rosa Rugosa*, *Amoor Privet North*, *Thunbergii Barberry* and *Lonicera Morrowi*, *Cotoneaster Acutifolia* are being used quite extensively and with excellent satisfaction. For an evergreen hedge there is nothing better than *Arbor Vita* and *Norway Spruce*.

For Screens — To cut off unsightly views, etc., such shrubs as *Tatarian Honeysuckle*, *Philadelphus Grandiflora*, and *Common Lilac* work in very nicely. These will attain a height of 8 to 10 feet. Where a taller screen is desired, *Laurel-Leaf Willow*, *Chinese Elm*, *Lombardy Poplar*, and *Evergreens* may be used.

Shelter Belts — Spruces and Pines are the best for this purpose. Planted on the north and west side of buildings, they shut out the cold winter winds and make all more comfortable, to say nothing of the saving in fuel for the home and feed for the stock. By using medium sized trees for these belts, the expense is but little as compared to the benefit derived.

Season in Which Shrubs Bloom

— MAY —

Almonds	Hugonis Rose	Prunus Triloba
Forsythia	Japan Quince	Spirea Arguta
Honeysuckles	Lilacs	Spirea V. H.

— JUNE —

Cornus (Dogwood)	Philadelphus (Syringas)
Deutzia	Spirea Sorbifolia
Russian Olive	Viburnums
Rosa Rugosa	Weigela Rosea
Snowball	

— JULY —

Hydrangea Arbor.	Spirea A. W.	Spirea Froebelli
Spirea Billardi	Spirea C. Alba	Weigela Eva Rathke

— AUGUST and SEPTEMBER —

Hydrangea P. G.

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Bulbs -----	22
Cherries -----	4
Currants -----	2
Dahlias -----	22
Evergreens -----	9-10-11
Gladiolus -----	22
Gooseberries -----	2
Grapes -----	3
Hedges and Screens -----	21-22
Horse Radish -----	3
Iris -----	19-20
Lilies -----	21
Nut Trees -----	5
Perennials -----	18-19
Peonies -----	21
Phlox -----	20-21
Plums -----	4-5
Pears -----	5
Raspberries -----	1-2
Rhubarb -----	3
Roses -----	17-18
Shrubs -----	11-12-13-14-15-16
Strawberries -----	1
Shade Trees -----	5-6-7-8
Vines -----	17

THE COE, CONVERSE & EDWARDS COMPANY GUARANTEE

A free replacement will be made of any stock that is given proper planting and care, and fails to grow the first season after planting, **EXCEPT EVERGREENS.** Evergreens will be replaced at half price, according to guarantee on order contract.



SPECIAL INSTRUCTIONS TO OUR SALESMEN

Do not vary from the prices in this list and **sell only varieties that are listed.**

Do not make extravagant statements to obtain orders. It is always better to do more than we promise than to promise more than we can do.


Be sure all orders are dated and always leave an **Exact Duplicate** of the order as sent to us with the purchaser. The order and duplicate must agree to be legal.

Have the purchaser place his name and Post Office address in the proper place and you re-write the name **very plainly** at the bottom of the order and also sign your name as salesman.

It is very important that the **place of delivery, post office, R. F. D. or street number** is plainly written. Mistakes in any of these items often cause delay and extra expense at time of delivery.

Work your territory thoroughly, making the delivery at one point as large as possible.

Do not sell less than 6 trees or plants at dozen rates, or less than 50 at hundred rates.



Number of Trees or Plants to Set An Acre



The following table shows the number of trees or plants required to fill an acre of ground when planted at the given distances apart—in feet:

3x1½	9680
3½x2	6222
3x4	3630
3x5	2904
3x7	2074
4x2	5445
4x4	2722
4x5	2178
8x6	908
8x8	680
10x10	435
18x18	134
20x20	108
25x25	69
30x30	48

If this table does not give the distances you desire to plant, divide 43,560 the number of square feet in an acre, by the number of square feet each tree or plant will occupy.